

Club & School Quarterly Meeting



May 2022

Agenda

1. OPENING

- Welcome & Apologies
- Purpose of the meeting

2. GOVERNANCE

- Strategic Plan update
- Constitution update & Other key policies being reviewed

3. FINANCIAL SUSTAINABILITY

- Financial update (21/22 FY)
- 2022/23 Membership Fees and Charges review
- AON Insurance replacement

4. COMPETITIONS

- Open State Championship Regatta review
- BRO recruitment

5. INFRASTRUCTURE

- Major electrical work completed
- Solar installation

6. OTHER BUSINESS

- Rowing Australia update

7. NEXT MEETING

- Rowing SA AGM, Monday 29 August 6.30pm, Venue TBC

Opening

- Welcome & Apologies
- Purpose of the meeting

Governance

- Strategic Plan update
- Constitution update
- Other key policies being reviewed

Strategic Plan update

- We are approaching the halfway point of Rowing SA's 3-year Strategic plan (2021-2023)
- Significant interruption to progress in some areas due to the challenging environment over the past 2 years due to COVID-19 and the successful attainment of key National events.
- Rowing in South Australia fortunately has not seen a significant overall impact following the restrictions, but has increasing its competitive membership since 2020.

Strategic Plan update continued

- Some key achievements
 - Sponsorship increase
 - National events hosted (seven)
 - Review of fees structure/model
 - Board Governance (structure and compliance)
 - Stronger participation at regattas
 - Increased membership

Strategic Plan update continued

- Some key actions over the next 18 months
 - Facility business case
 - Asset Management Plan
 - Develop satellite facilities & programs (indoor rowing)
 - Reevaluate sprint regattas
 - Indoor Rowing series
 - Develop Pathway model
 - Professional Development resources

Constitution update & Other key policies being reviewed

- Constitution
- Premiership Points system
- By-Laws
- Rules for Boat Racing
- Rower Score system
- Safety & Training Policy
- All policies to align with Rowing Australia through NIF

Financial Sustainability

- AON Insurance replacement
- Financial update (21/22 FY)
- 2022/23 Membership Fees and Charges review

Financial update (21/22 FY)

- Expected increase to membership
- Significant increase to Winter Memberships
- Significant costs have been incurred over the past 3 years and have not been passed on:
 - Costs to run a regatta
 - COVID related expenses
 - Medals
 - Petrol
 - Surf lifesaving
 - Council usage fees
 - Rowing Manager development
- Cost budgeted for the Constitution review
- Reduced overall administration costs
- Projecting a cash deficit
- This is unsustainable going forward and need to be reflected in the 2022/23 budget.

2022/23 Membership Fees and Charges review

- Rowing SA has not conducted a significant review and analysis of their fees in the past 5 years.
- Consideration has been taken into the cost for each club and member to participate in the sport of rowing in South Australia, but also the administration sustainability of the sport.
- Fees have been analysed across all States and Territories to assist the formulation of the proposed 2022/23 fees.
- The profit from the facility has been subsidising the competitive membership costs, which has highlighted a significant difference (for the benefit of SA members) between what SA charges in membership fees and what other States charge.
- Rowing SA wants to continue to pass on savings to our members, however cannot move past the fact that the Rowing SA facility currently requires significant maintenance.
- The adjustments made to form the proposed 2022/23 fees have been made to better align each membership type and reflect its true value.

2022/23 Membership Fees and Charges review, continued

- Affiliation fees are paid annually by schools and clubs to Rowing SA and covers:
 - Insurance for the club and members
 - Administration support
 - Policy support
 - Governance support
 - Enable participation in regattas and events
 - Support in education, training, and development
 - Database and regatta management support

2022/23 Membership Fees and Charges review, continued

Affiliation Fees around Australia	VIC	QLD	TAS	SA	WA	NSW
Metropolitan Club		\$ 440.00	\$ 100.00		\$ 121.00	\$2,887.50
Regional Club		\$ 440.00	\$ 100.00		\$ 55.00	\$2,887.50
School		\$ 330.00	\$ 100.00			\$2,887.50
Associate member		\$ 220.00				\$2,887.50
Under 50 members	\$395 - \$735			\$ 340.00		PLUS LEVY
50-100 members	\$1080 - \$1420			\$ 450.00		\$69.30/mem
Over 100 members	\$ 1,780.00			\$ 560.00		\$46.30/mem
School	\$ 395.00			As per club		

Current RSA Affiliation Fees	Cost per club	Cost per competitive member	Based on # of members
0-50 members	\$340	\$6.80	per 50 members
51-100 members	\$450	\$4.50	per 100 members
100+ members	\$560	\$3.73	per 150 members

Proposed 2022/23 Affiliation Fees	Cost per club	Cost per competitive member	Based on # of members	Change
0-50 members	\$350	\$7.00	per 50 members	+\$10
51-100 members	\$600	\$6.00	per 100 members	+\$150
100+ members	\$750	\$5.00	per 150 members	+\$190

2022/23 Membership Fees and Charges review, continued

- Rowing SA is the only State that operates by not charging a seat fee.
- At this stage Rowing SA does not intend to fully move to a seat fee model, but may in the future. Initially it will be investigating hybrid models.
- There have been several increases to what it costs to run a regatta and generally, *the cost of business*. This is unsustainable going forward and therefore these costs need to be reflected in the proposed 2022/23 membership fees.
- In 2022/23 there will be an additional **\$8.50 seat fee** for all State Championship regattas:
 - 2023 Open State Championships (Championship events only)
 - 2023 Masters, 3rd Grade & Novice State Championships (Championship events only)
- In 2022/23 there will be an additional **\$25pp fee** for the Riverland Regatta & 2nd Grade State Championship Regatta
- There are significant costs involved in running State Championship regattas, especially the Riverland regatta, and the additional fees will allow for a recovery of these additional costs.

2022/23 Membership Fees and Charges review, continued

Membership Fees around Australia membership fees only	NSW		VIC	QLD		ACT	TAS	SA*	WA
	Metro	Regional		Metro	Regional				
Competitive Rower / Cox - Senior	\$115.50	\$78.75	\$80.00	\$121.00	\$95.00	\$65.00	\$85.00	\$270.00	\$80.00
Competitive Rower / Cox - Junior	\$68.25	\$52.50	\$26.00	\$72.00	\$59.00	\$30.00	\$85.00	\$102.00	\$60.00
School only Rower & Coxswains			\$26.00	\$22.00	\$22.00		\$30.00	\$184.00	\$35.00
Coach				\$22.00	\$22.00		\$30.00		\$20.00
Boat Race Official/Club Volunteer									
Non-Competitive Rower / Coxswain - Senior	\$21.00	\$21.00	\$12.00	\$22.00	\$22.00		\$30.00		\$20.00
Non-Competitive Rower / Coxswain - Junior	\$21.00	\$21.00	\$12.00	\$22.00	\$22.00		\$30.00		\$20.00
Temporary Members e.g. Learn to row				\$15.00	\$15.00				\$10.00
Indoor Rowing Member	\$21.00	\$21.00							
Other e.g. Life member									
Masters only							\$30.00		

2022/23 Membership Fees and Charges review, continued

PLUS: Seat Fees Around Australia seat fees only	NSW	VIC	QLD	ACT	TAS	WA
Pennant Regattas	\$19.50	\$17.50	\$17.50	\$8.00	\$15.00	\$13.50
Pennant Championships	\$29.50	\$17.50	\$22.50	\$15.00	\$22.00	\$19.00
School Regattas	\$20.00	\$10.00	\$17.50		\$8.00	\$10.20
School Championships	\$29.50	\$10.00	\$22.50		\$8.00	\$11.30
Junior Regattas	\$19.50	\$17.50	\$17.50	\$8.00		
Junior Championships	\$29.50	\$17.50	\$22.50	\$15.00		
Masters Regattas	\$19.50	\$17.50	\$17.50	\$8.00	\$15.00	\$13.50
Masters Championships	\$29.50	\$17.50	\$22.50	\$15.00	\$22.00	\$19.00
Winter Time Trials / Head Races	\$14.00	\$14.50	\$5 - \$35	\$8.00		\$13.50

2022/23 Membership Fees and Charges review, continued

Rowing SA's Current Membership Fees (Includes membership + racing fees)

Membership Category	Membership Cost
Winter Membership	\$30
Single regatta membership	\$37
Entry Membership	\$93
School Coxswain Membership	\$73
School Membership OCT-DEC	\$73
School Membership JAN-JUNE	\$130
School Membership FULL SEASON	\$187
Club Coxswain Membership	\$103
Club Membership OCT-DEC	\$98
Club Membership JAN-JUNE	\$192
Club Membership FULL SEASON	\$274
Coach/Official/Social	\$0
Registration (non RSA regattas)	\$30

Rowing SA's Proposed Membership Fees (Includes membership + racing fees)

Membership Category	Membership Cost	Change
Winter Membership	\$32	+\$2
Single regatta membership	\$39	+\$2
Entry Membership	\$98	+\$5
School Coxswain Membership	\$77	+\$4
School Membership OCT-DEC	\$98	+\$25
School Membership JAN-JUNE	\$137	\$7
School Membership FULL SEASON	\$197	+\$10
Club Coxswain Membership	\$108	+\$5
Club Membership OCT-DEC	\$131	+\$33
Club Membership JAN-JUNE	\$202	+\$10
Club Membership FULL SEASON	\$288	+\$14
Coach/Official/Social	\$0	\$0
Registration (non RSA regattas)	\$32	+\$2

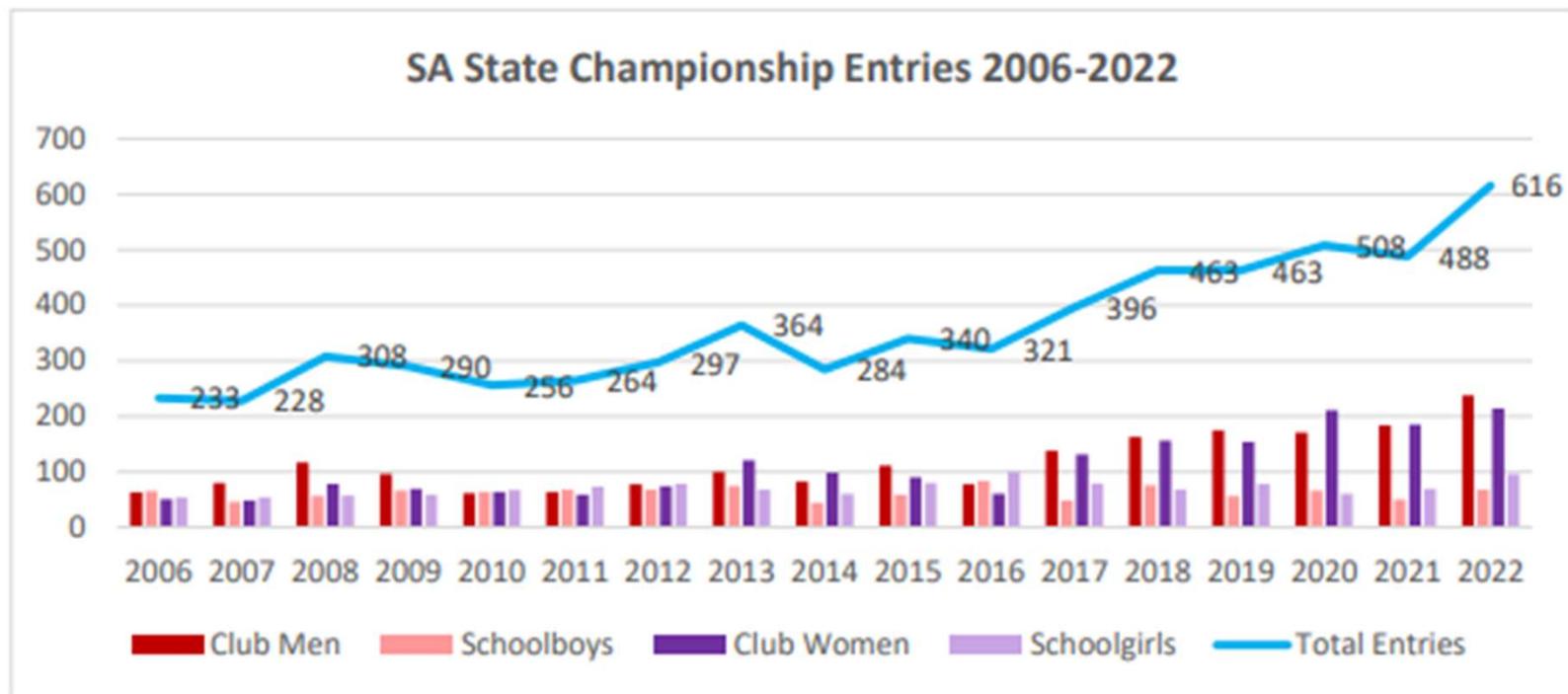
2022/23 Membership Fees and Charges review, continued

Membership Category	RSA Membership portion (~30%)	Racing portion	Estimated Cost per race
Winter Membership	\$9.60	\$22.40	\$3.73
Single regatta membership	\$11.70	\$27.30	\$9.10
Entry Membership	\$29.40	\$68.60	\$4.90
School Coxswain Membership	\$23.10	\$53.90	\$1.50
School Membership OCT-DEC	\$29.40	\$68.60	\$6.86
School Membership JAN-JUNE	\$41.10	\$95.90	\$6.39
School Membership FULL SEASON	\$59.10	\$137.90	\$5.52
Club Coxswain Membership	\$32.40	\$75.60	\$2.52
Club Membership OCT-DEC	\$39.30	\$91.70	\$8.34
Club Membership JAN-JUNE	\$60.60	\$141.40	\$7.86
Club Membership FULL SEASON	\$86.40	\$201.60	\$6.95

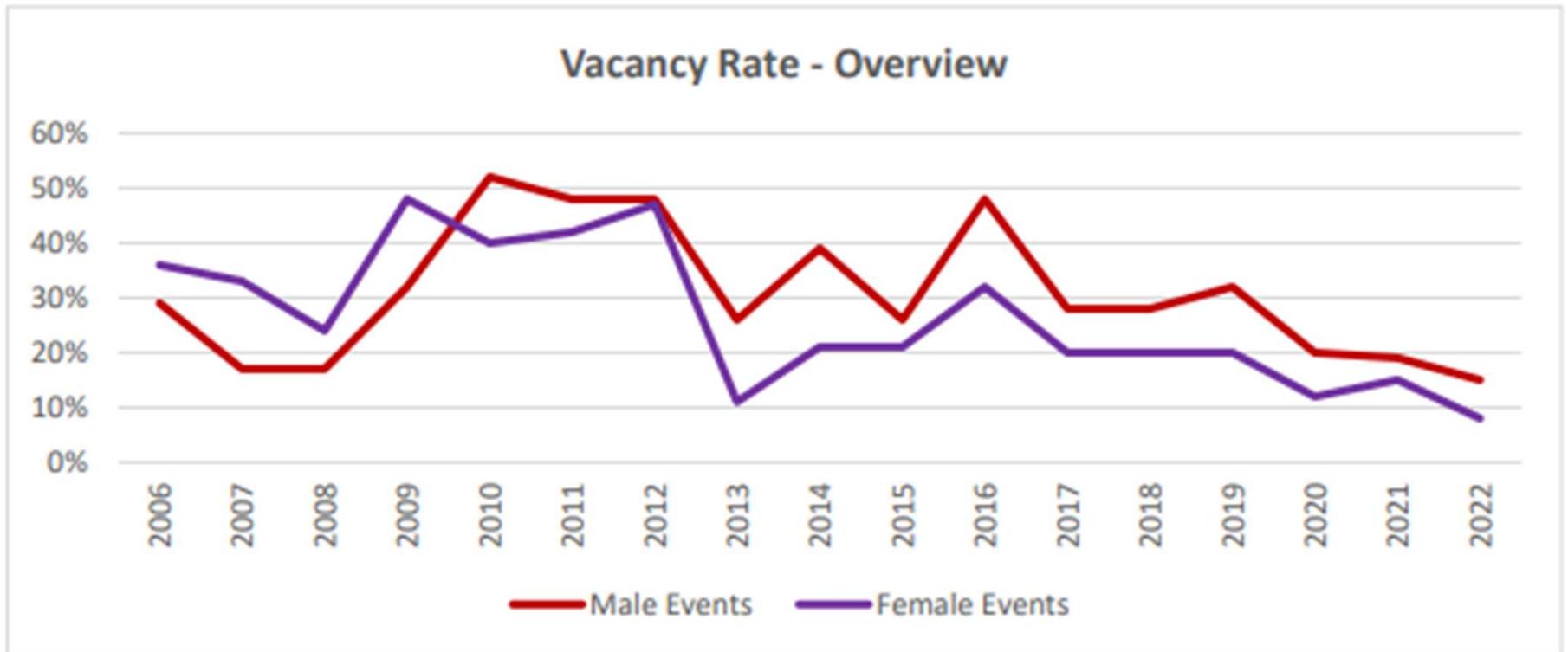
Competitions

- BRO recruitment
- Open State Championship Regatta review

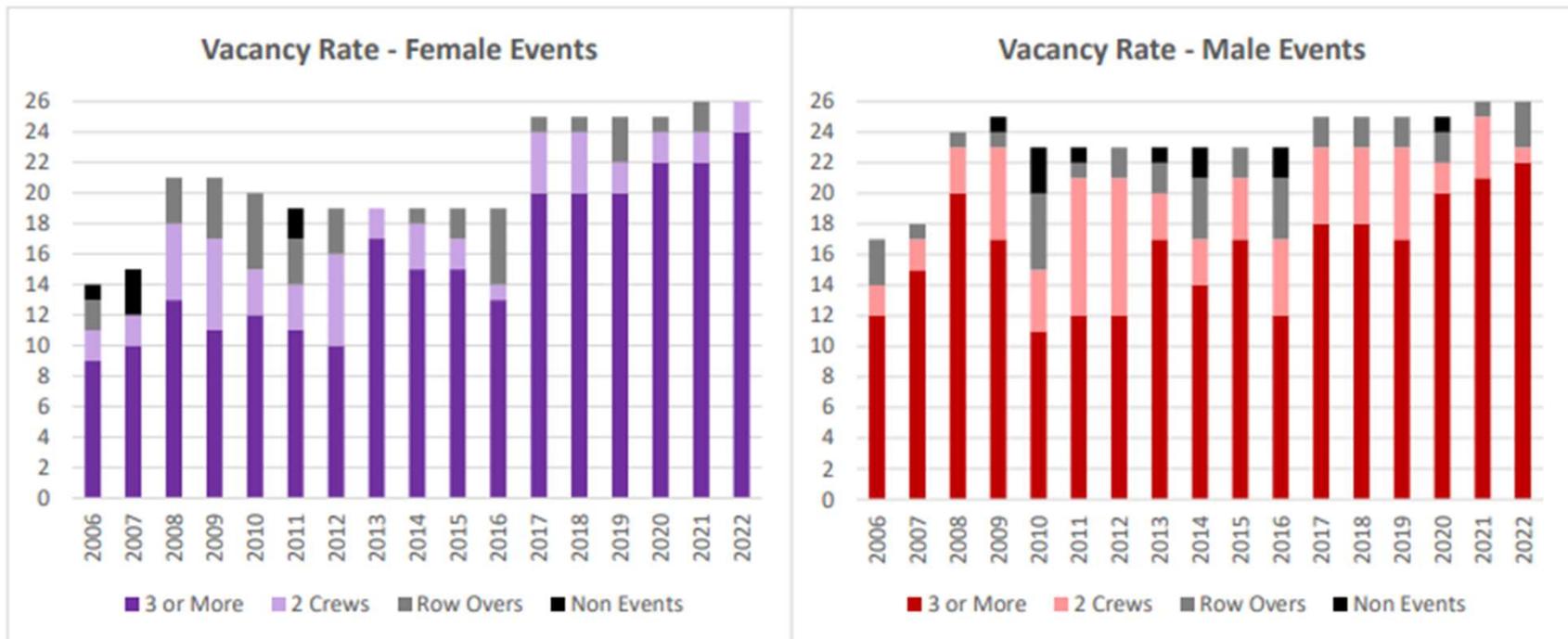
Open State Championship Regatta review



Open State Championship Regatta review continued



Open State Championship Regatta review continued



Infrastructure

- Major electrical work completed
- Solar installation

Other Business

- Rowing Australia Update
 - Rowing Manager
 - National Integrity Framework/Sport Integrity Australia
- Standards and Requirements
 - Level 1 minimum requirement for coaches
 - Water Safety
 - Expectations for safety (capsize, swim)

Standards and Requirements

- Rowing SA By-Laws (Section 2)
 - (b) Affiliate Members shall ensure that all people holding Prescribed Positions and working or volunteering with children and other vulnerable people in their club, must have an appropriate screening check clearance with the relevant State Government Department (currently the Department of Human Services).
 - (c) Affiliate Members shall ensure and be responsible for the procurement of a minimum of NCAS Level 1 Accreditation for all persons holding a coaching position for that Affiliate Member.
 - (d) Affiliate Members shall ensure and be responsible for compliance with all requirements for continued affiliate

Standards and Requirements

- Resources
 - <https://rowingsa.asn.au/safety-information/>
 - Rowing SA Safety Checklist

Swimming & Capsize Does the Club:

- a. Ensure that ALL participants are instructed in the actions to be taken in the event of a capsize (for all boat types)?
- b. Ensure that All members & participants in rowing must be able to demonstrate they are both competent and confident in and under the water by:
 - Swimming at least 50 meters in light clothing (rowing kit)
 - Treading water for at least two minutes
 - Swimming under water for at least 5 meters
- c. Require participants, who are unable to demonstrate the minimum swimming standards, to wear a personal flotation device (PFD)?
- d. Ensure swimming ability and capsize training is recorded for each member?

Next Meeting

- Rowing SA AGM, Monday 29 August 6.30pm, Venue TBC